



C O M P A N Y

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How to evaluate a slate roof

- Often insurance agents don't know about slate roofing. How it is installed, how it is sold, or how it is repaired.
- Take pictures. Be sure to take more than enough photos BEFORE anything is removed or cleaned up. And be sure to continue to take photos as debris is cleaned up. Also don't forget to get photos of interior damage; these can be very helpful to the agent.
- Often more slates are damaged than initially projected.

What to look for on a slate roof

- **The industry standard states that if more than 20% of the slate roof is damaged the entire roof should be replaced.**
 - **Yet replacing 20 out of every 100 tiles** may do more damage than good.
 - **Be aware of hairline fractures.** Hairline fractures may not be visible at first but will break the slate as water creeps in the fracture. Take this into account when figuring up a 20% breakage.
 - **Underlayment-** often older homes were installed with 15 lb. felt paper. New products on the market may be more suitable. Consider a high temp product as well.
 - **Fasteners-** Slate is usually installed with copper nails. They bend easily and can be pulled from the roof to replace a broken slate. Stainless steel nails are also appropriate for slate as well.
 - **Availability-** slate is available, in-stock and ready to ship. Currently we have over 1,500 squares of Vermont slate and over 2,000 squares of unfading black slate in stock, but with large areas of damage, place your order immediately to lock in availability.
 - **Industry Opinion-** often insurance agents look for a second opinion on the slate on the roof. Whether it is damage done, origin of slate, installation techniques, let us know if you need a letter of opinion based on a specific roof.

Feel free to contact us with any questions that you may have,
We look forward to earning your business.

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